

Entire Triangle Region

+ 20.9%

Change in
New Listings

+ 13.1%

Change in
Closed Sales

+ 8.4%

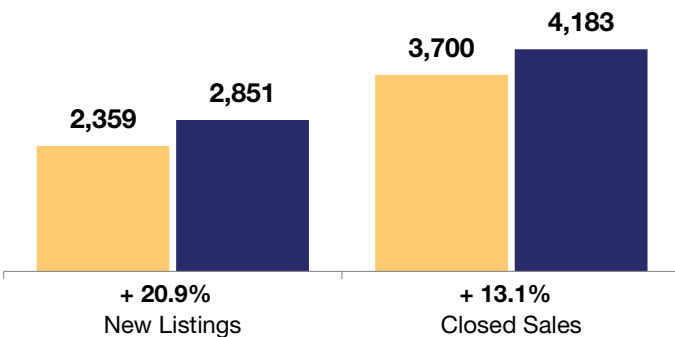
Change in
Median Sales Price

	December			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	2,359	2,851	+ 20.9%	49,643	49,575	- 0.1%
Closed Sales	3,700	4,183	+ 13.1%	42,042	45,807	+ 9.0%
Median Sales Price*	\$276,817	\$300,000	+ 8.4%	\$277,900	\$295,000	+ 6.2%
Average Sales Price*	\$319,080	\$350,280	+ 9.8%	\$317,332	\$338,352	+ 6.6%
Total Dollar Volume (in millions)*	\$1,179.3	\$1,464.9	+ 24.2%	\$13,336.5	\$15,495.5	+ 16.2%
Percent of Original List Price Received*	97.1%	99.8%	+ 2.8%	98.0%	98.9%	+ 0.9%
Percent of List Price Received*	98.5%	100.0%	+ 1.5%	99.0%	99.6%	+ 0.6%
Days on Market Until Sale**	39	20	- 48.7%	32	26	- 18.8%
Inventory of Homes for Sale	7,750	3,587	- 53.7%	--	--	--
Months Supply of Inventory	2.2	0.9	- 59.1%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

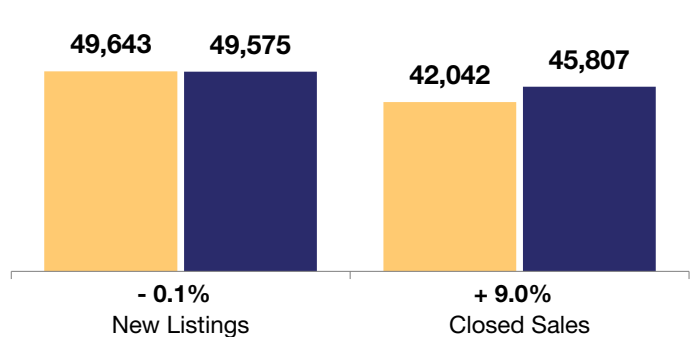
December

2019 2020

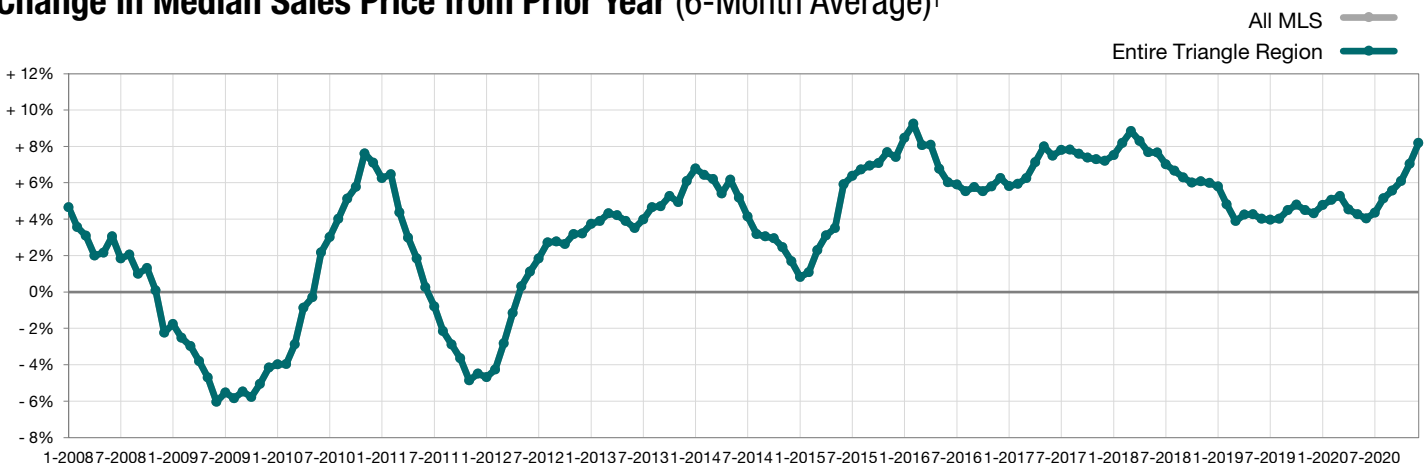


Year to Date

2019 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period